

# Appendix 7: FTMS

## Financial Trend Monitoring System Indicators

While COVID-19 is no longer directly impacting the economy domestically by way of rising case levels and shelter at home orders, the pandemic's residual impact is without question still being felt today. Concepts such as vaccine emergency use authorizations and herd immunity no longer dominate the headlines, having been replaced with sustained inflationary levels at 40-year highs, rising interest rates and looming recession concerns. Given the economic fluidity at present, and by virtue of this report's central focus on audited historical data, it is important to note that what follows did not form the primary basis of FY 2023's recommended budget. What follows is a review of recent historical trends.

When managing municipal finances, it is important to understand past financial trends and their effects on the present and future. To accomplish this, Metro has developed a Financial Trend Monitoring System (FTMS). This system is based on the FTMS developed and outlined by the International City/County Management Association (ICMA) in its *Evaluating Financial Condition – A Handbook for Local Governments*, but slightly modified to meet the needs of Metropolitan Nashville and Davidson County.

The trend system consists of measurable factors that reflect and influence Metro's financial condition – its ability to finance current services on a continuing basis. These factors include the national economy, population levels, federal and state mandates, the local business climate, and the internal fiscal policies of the local government.

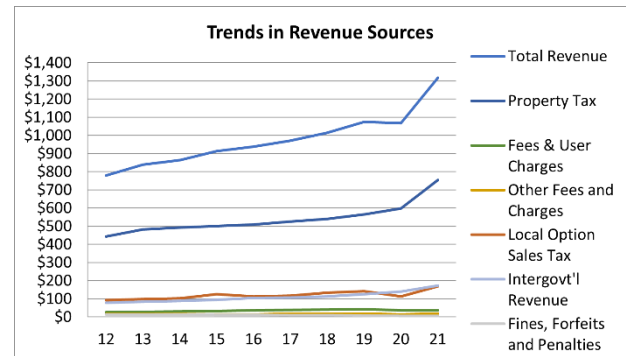
This evaluation reviews financial data from the general funds of the General Services District (GSD) and the Urban Services District (USD) for the ten-year time period extending from FY 2012 to FY 2021.

### Revenue Indicators

The revenue indicators reflect Metro's ability to produce sufficient revenue to support current service levels, meet existing obligations, and plan for future initiatives.

### Trends in Revenue Sources

**Description:** This graph reveals trends for the largest sources of revenue received by Metro, grouped into seven categories: total revenue, property taxes, sales taxes, fees & user charges, revenue from other governments, fines forfeits and penalties, and other fees and charges. The composition of these revenues helps determine the Metropolitan Government's potential dependence on any one specific revenue source in order to respond to changing economic situations and service demands.



**Commentary:** Total revenue grew by approximately 69.4% between FY 2012 to FY 2021, which represents an increase of 28.9% percentage points relative to the previous rolling ten-year period. This jump comes on the heels of the first decrease experienced by Metro during the period, highlighting the detrimental impact of COVID-19. The drop was the result of two consecutive quarters of contraction, ending in Q2 2020, in which the country experienced an historically unprecedented decline in annualized GDP, as it fell by 31.2%. This dramatic and swift downward swing was the result of stay-at-home orders that swept the nation, resulting in business closures that brought economic activity to an abrupt halt. For perspective, the largest quarterly drop during the Great Recession was 8.4%, one of the many staggering economic reverberations dealt by the pandemic. Despite the financial floor created by the Great Recession during the beginning of the 10-year period being examined, and the growth that occurred throughout nearly the entirety of the timespan, the pandemic induced slowdown shifted optics with respect to this growth during separate five-year periods ranging from 2012 to 2021, as it would require decisive action from leadership to safeguard against economic uncertainty. During the first half, from 2012 to 2016, Metro's revenues grew by 20.6%, followed by accelerated growth of 35.7% over the remainder of the period. As can be seen in the chart above, this spike towards the end of the period can be attributed to higher property tax collections, the result of a rate increase in FY 2021. The decision to increase the property tax rate was made necessary by considerable unknowns regarding the longevity of the pandemic induced downturn, coupled with dwindling cash and fund balances. It is important to note that the rate increase occurred at a time when many revenues were experiencing double digit percent decreases, to include some that had fallen by nearly ¾ due to the pandemic.

The predominant source of revenue is property taxes, which increased by approximately 70.2% between 2012 and 2021. This growth was driven by two separate rate increases, the first occurring in FY 2013, with the second taking place in FY 2021, in response to the pandemic. FY 2013's increase was followed by a reappraisal that same calendar year that lowered the rate for the following fiscal year, where it remained, until dropping to a historically low level in FY 2018, where it remained until FY 2021's increase. Despite the bump to ensure continuity of services during the pandemic, Metro's rate remained nearly a dollar lower than the average rate over the previous quarter century and highly competitive

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relative to other major cities in Tennessee. Not to be dismissed as a factor in Metro's property tax revenue growth is the role that sustained levels of high demand for commercial and residential development has played, driving new construction and value appreciation annually. While the pandemic significantly impacted activity taxes, various economic indicators such as population growth, unmet demand due to low inventory, as well as shifting preferences related to work from home opportunities, suggest a continuation of this trend going forward.

Supportive of the argument that growth in the underlying tax base has also contributed meaningfully to higher revenue collections, is the notable increase of 78.6% in total assessed value within the GSD during the 10 years examined. This increase was the result of two reappraisals that resulted in value appreciation of over 36% each, with 2017's being roughly 49%. State law mandates that revenues tied to the reappraisal of existing property remain the same, irrespective of increases in property values. This is achieved by offsetting reductions in the certified tax rates, ensuring that the reappraisal serves its intended purpose, equalization based on current market value. This revenue neutrality requirement creates stability in the source, which is beneficial given its proportion relative to the overall budget. The rate increases are detailed in the property tax discussion in Section A of this book.

Intergovernmental revenues (funds received from other governments) increased by 34.4% from 2012 to 2016, primarily due to reduced collections early in the period. Relative to revenues from all other sources, this category's percentage of overall revenue essentially held flat until about 2015, as absolute annual dollar amounts remained flat. Since then, there has been an upsurge of 62.1% over the last five years, which points to economic recovery that began in 2021, driven by a rebound in collections of state shared revenues, to include: state sales taxes, increased gas and fuel rates due to the IMPROVE Act in 2017 and revised distribution of telecom revenue that greatly benefitted local governments. Since the recession, Metro has taken steps to ensure that it is not overly dependent on revenues from other governmental entities due to the volatility of available funds. These steps include being judicious in funding programs that align with Metro's organizational priorities and implementing a hiring freeze program that provided greater financial oversight of personnel expenses.

Local option sales tax is the primary source of elastic revenue because it responds to changes in inflation and the economic base. The total sales tax rate in Davidson County is 9.25%. To fund education, in FY 2002 a 1.0% increase to all items except unprepared foods (4% plus local option) put the state portion of the sales tax rate at 7.0%, plus the 2.25% local option rate levied by Davidson County. During the 10-year period being discussed, Davidson County has experienced a remarkable 84.7% increase in local option sales tax. This figure is more than double that of the previous rolling 10-year period, which experienced considerable impact from the pandemic. After falling by roughly \$28.4M in FY 2020, local option rebounded considerably in FY 2021, with YoY growth of \$54.7M.

Overall, collections of fees and user charges have increased approximately 37.4% between FY 2012 and FY 2021, despite experiencing a decrease of 5.2% during

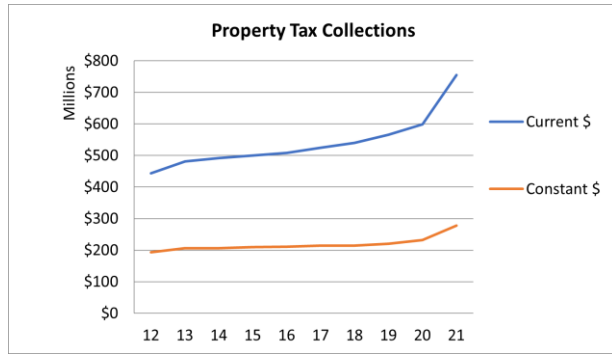
the last five years of the period, as many fees remained low due to COVID restrictions and lingering fear.

**Analysis:** Understanding the various stages and associated defining characteristics of the business cycle is beneficial in determining the underlying components of growth in Metro's revenue sources and performance implications going forward. Following the Great Recession, which immediately preceded the timeframe being examined, the economy had been in a period of expansion for over 10 years, which ended abruptly due to the pandemic. This period had been marked by, among other indicators: GDP growth, new housing construction and value appreciation, increased consumer confidence and low unemployment; and can be traced in the previously prominent upward trend of total revenue. Benefitting from these economic strengths, as well as state level changes in rates and Metro's population growth are intergovernmental revenues, as this growth often determines the basis for allocation among municipalities. Fees and user charges and local option sales tax revenue had also both shown typical post-recession growth, the result of the aforementioned increase in consumer confidence and higher discretionary income. However, accompanying the pandemic, a sharp contraction in economic activity and subsequent revenue collections has altered Metro's previously well-established financial footing. The pandemic's impact has far exceeded the presence of potential threats to the viability of certain revenue sources that had already inherently existed; the result of natural ties to the state and national economy in general, policy and administration changes at all three levels, as well as uncertainty with respect to the stability of revenues reliant on the tourism industry in particular. Despite this, the stability afforded by Metro's appreciating property values, federal stimulus and consumption shifts played critical roles in helping to reduce some of the pandemic's impact experienced to end FY 2020. These same variables were critical in the recovery that began in FY 2021, as an economy that suddenly found itself flush with cash was eager to regain a sense of normalcy following government mandated lockdowns. This led to tremendous pent-up demand, with consumers spending their way out of the pandemic via higher reserves.

### Property Tax

**Description:** Metro relies heavily on the property tax as its single largest revenue source. In FY 2021, the property tax constituted approximately 57.3% of all general fund revenue collected by Nashville Metropolitan Government.

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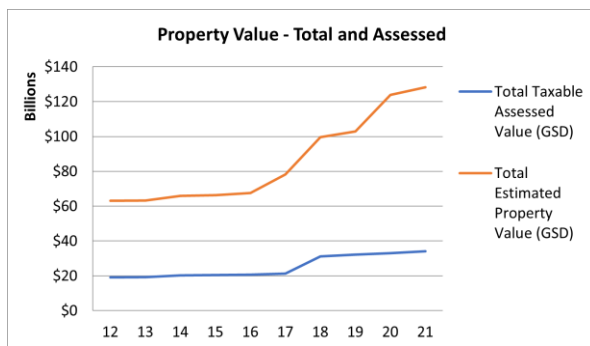


**Commentary:** The property tax, a comparatively stable funding source, should mirror the effects of inflation to ensure that dollars collected have consistent buying power year to year. For the analysis period, the current buying power of the property tax revenue has varied from a low of \$443.3M in FY 2012 to a high of \$754.8M in FY 2021. Since FY 2012, as the total revenue generated has increased by roughly \$311.4M, constant buying power has failed to keep pace, increasing only \$84.6M.

**Analysis:** The graph displays property tax revenue in both current and constant dollars to show the effect of inflation on revenue. The noticeable upswing in FY 2021 can be attributed to the rate increase, the first since FY 2013, made necessary by the pandemic. Prior to this, and despite FY 2018's rate decrease of more than \$1.00, the chart above illustrates the impressive growth in assessed property values across Metro.

### Appraised Property Value

**Description:** Appraised value of property measures the market value of taxable real, personal, and public utility properties in Metro. Ideally, market and appraised values are the same – indicated by an appraisal ratio of 1.00. When a gap exists between market and appraised values, some property owners are paying less than a fair share of property taxes while others may be overburdened with taxes on properties of declining values. Appraised values and appraisal ratios (the state-estimated ratio between appraised and market values, updated every two years) are presented in Section A of this book.



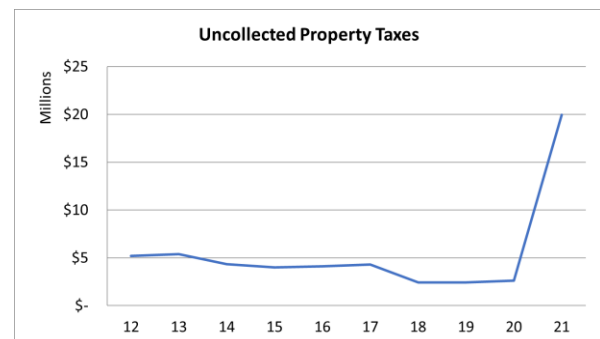
**Commentary:** Regular reappraisals should help keep appraised values balanced with market values. All taxable real property is appraised every four years by Metro's

Assessor of Property, ensuring that there is equitable distribution across the entire tax base.

**Analysis:** The total assessed value of property increased steadily for much of the period, before considerable appreciation associated with favorable market conditions and 2017's reappraisal created a significant upswing. This surge resulted in growth of 78.6% from FY 2012 to FY 2021. Over the same period, total estimated property value increased 103.1%, highlighting the disparity that existed in the final year before 2021's (FY 2022) reappraisal, as a direct result of considerable market appreciation. This is counter to these two figures typically nearly matching; in this ideal scenario, the market is being fairly and accurately represented for citizens and they also benefit in increased service offerings, the result of the precise assessment of the tax base. A number of factors, either in isolation or in combination, could be the source of the difference, to include: natural variance as the inherent byproduct of explosive growth in the market, the impact of commercial development and related incentive packages, adjustments to assessed values that are linked to a greater number of appeals or citizens utilizing property tax relief programs at a higher rate. Metro has elected to undertake a four-year reappraisal cycle in an effort to keep property values in line with current market values as well as maintain equalization throughout the county. Appraised values are generally within 90% of market values.

### Uncollected Property Taxes

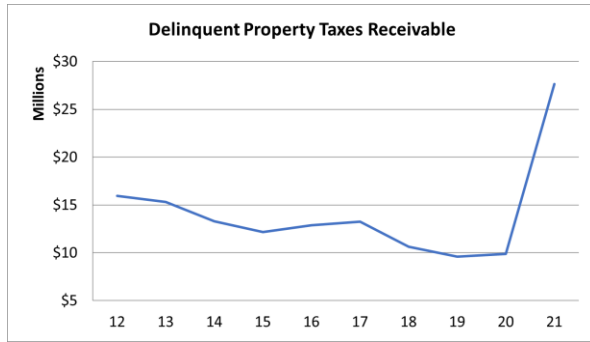
**Description:** Each year, a portion of assessed property taxes remain uncollected due to a variety of reasons. An increase in this percentage can indicate an overall decline in local government's economic health. Delinquent and back property tax collections form a significant portion of annual property tax revenue. The largest portion of delinquent taxes consists of the prior year's assessments.



**Analysis:** Apart from FY 2021, uncollected property tax levels have consistently hovered between just over \$4.0M to \$5.4M, falling to \$2.6M in FY 2020. However, as shown above, a considerable spike occurred in FY 2021, the result of Metro's decision to discontinue the practice of selling the delinquent receivable to a third party at yearend, which had occurred since the mid-2000's. This was made possible by Metro's improved cash reserves.

### Delinquent Property Tax Receivables

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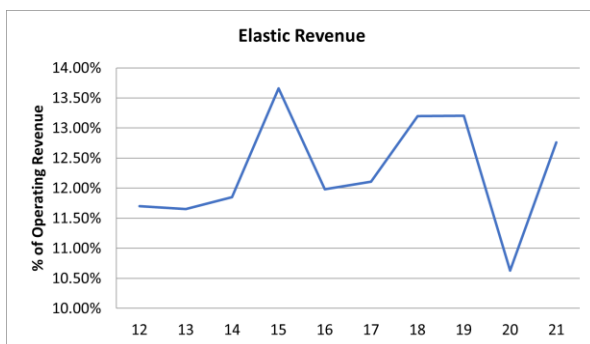


**Commentary:** Prior to FY 2021, delinquent property tax receivables had generally exhibited a downward trend overall. However, as was the case with uncollected property taxes in the previous section, delinquencies spiked in FY 2021. Similarly, this can be attributed to Metro's decision to no longer sell the delinquent receivable at year-end, opting instead to collect outstanding taxes in-house. Going forward, FY 2021's level will stabilize given the change in approach.

**Analysis:** Various factors, such as property tax rate increases or significant market appreciation, changes in the economic landscape, and even variability in the collection process itself have the potential to impact the volume of delinquencies. Despite appearance to the contrary given FY 2021's deviation from the previous practice, conscious effort on the part of Metro to ensure that uncollectable balances have been accounted for has contributed to lower delinquency levels than that of the preceding decade.

### Elastic Revenue

**Description:** Elastic revenue refers to revenue that responds to changes or fluctuations in inflation and the economy. In this study, the elastic revenue analyzed is the local option sales tax.

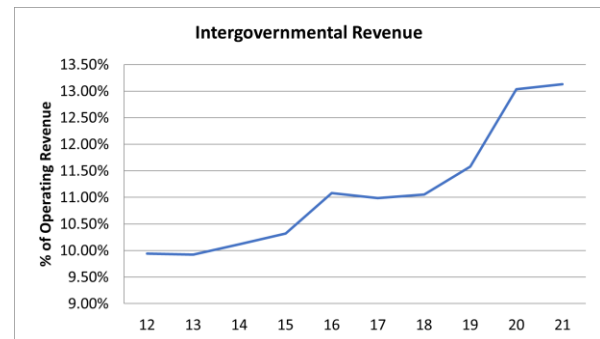


**Commentary:** In FY 2012, elastic operating revenues were roughly \$91.1M. Outside of a reversion to the previous allocation basis in FY 2016, the result of 2015's spike, this revenue increased in every year during the ten examined, apart from one, FY 2020. For perspective on the pandemic's impact, the drop experienced in FY 2020 represents a decline nearly equal to FY 2016's level, despite there not being a change in the source's allocation basis.

**Analysis:** During periods of increased inflation, a high percentage of sales tax revenue compared to total revenue helps maintain purchasing power. The category's growth, which began modestly in 2012, expectedly trails, but still mimics the slow recovery and subsequent expansion of the economy. While this growth occurred at both the national and state levels, it at times has been outpaced locally by Nashville's economy. If not for considerable growth in other operating revenues, this category's performance would not appear to be nearly as artificially suppressed as the graph suggests. Also contributing to growth is the proliferation of out-of-state and internet sales tax collections as a result of voluntary compliance due to looming statutory changes. The spike observed in FY 2015 is the result of fund allocation adjustments and not representative of the actual continued growth of the underlying source itself. The precipitous drop shown in FY 2020 represents the first true decrease over the period, a direct result of the pandemic's historic economic impact. As can be seen, this was immediately followed by recovery in FY 2021, although, relative to total operating revenues, Metro's elastic revenue has not returned to FY 2019's level. This is due to FY 2021's property tax rate increase and subsequent increased collections.

### Intergovernmental Revenue

**Description:** Intergovernmental revenue consists of funds from federal, state, and other governmental entities, and non-profit groups. Often these funds are designated for specific uses. Too much dependence on intergovernmental revenue is risky; if funds are withdrawn, the local government may need to fill the gap or reduce services provided by the funding.



**Commentary:** Intergovernmental revenue, following fairly steady growth prior to the Great Recession, declined considerably in FY 2010 in relation to total revenue and has remained comparatively flat for the majority of the period, ranging from roughly 9.9% to 13.0%, the latter occurring in FY 2020 and FY 2021, following very little movement in the four preceding years. In part, this is due to increased property tax collections, which increased the percentage of revenue raised by the property tax relative to other sources. Along with this, during several of the years being examined there were reductions in intergovernmental transfers from state and federal sources due to budget reductions at the state level and shifting of resources out of federal grant programs. These revenues have started

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to slowly trend upward since FY 2012, as fiscal tightening at the federal and state levels has lessened. As is the case for many Metro’s revenues, FY 2020’s increase is tied to the effects of COVID, and the downward pressure it applied on Metro’s local revenues. Its reduction relative to overall revenues led to the marginal increase of this category.

**Analysis:** For context, from FY 2007 to FY 2009 a sizeable spike in intergovernmental revenue occurred, which could be attributed to an inflow of federal stimulus funds, the cumulative measures of which later became known as the American Recovery and Reinvestment Act in 2009. Since then, the category’s contribution to Metro’s total revenue figure has leveled off to nearly prerecession levels and has remained consistent. As previously touched on, increases in state shared taxes have occurred as a result of one of the longest periods of economic expansion in recent history, only to be matched by spikes in other sources as well, lessening the category’s bottom-line impact.

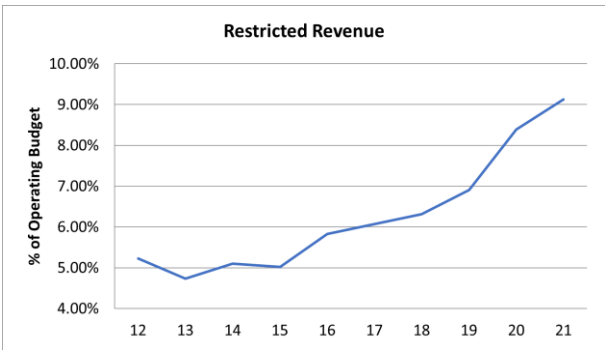
## Revenue Benchmarks

Revenue benchmarks serve as important symbols of the flexibility found in spending restrictions within the Metropolitan Government. These trends may reveal implementation of cost controls or fiscal policies.

## Restricted Revenue

**Description:** Restricted revenue is legally designated for a specific use, often spelled out in state or federal laws, bond covenants, or grant contracts. Specifically, restricted revenue includes revenue from other governments and governmental agencies, excluding the state income tax allocation and the state sales tax funds.

An increased percentage of restricted revenue as a percentage of total operating revenues can hinder the government’s ability to modify spending priorities in response to changing service needs and demands.



**Commentary:** The restricted revenue graph exhibits similarities to the overall trend that is illustrated in the intergovernmental revenue graph, declining to its lowest point of 4.7% in FY 2013 before recovering. Since then, except for FY 2015, the category has increased, exceeding its previous high for the period, 8.4% in FY 2020, this past year at 9.1% for FY 2021. This is further evidenced by absolute growth of 103.8% over the last five years. Comparatively, the previous rolling five-year

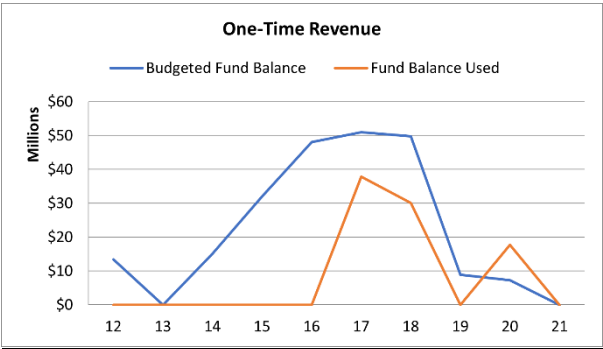
period increased 63.8%. However, this growth is to be expected following the decline in intergovernmental revenue related to the fiscal crisis of 2009 and the subsequent reduction of federal grant revenue. It is important to note that the state sales tax allocation and the income tax on dividends and interest are not included in the restricted revenue calculation.

While specific-use revenues allow local governments the opportunity to expand certain programs, it is a good idea to keep the percentage relatively low so that a government does not become overly reliant on funding from sources that cannot be guaranteed from year to year. However, as a percentage of total revenues, restricted revenues is at its highest point of 8.4% since the end of the Great Recession.

## One-Time Revenue

**Description:** A one-time or temporary revenue source is one that is not expected to be a continuous funding source, such as the allocation of a portion of fund balance reserve, a one-time grant or gains from the sale of assets.

Continual use of one-time revenue to balance the budget may indicate that the revenue base is not sufficient to support current service levels. For this study, a one-time revenue source refers to funds that are appropriated from fund balance. Consecutive years of decreases in fund balance can serve as a warning signal, indicating a decrease in the availability of critical reserves often relied upon during economic downturns.



**Analysis:** This graph illustrates the budgeted amount of fund balance, as well as what was ultimately appropriated, to cover expenditures during the year. It demonstrates that while Metro has budgeted for the use of fund balance during much of the time period, it has managed to increase reserves rather than utilize these dollars in all but three years.

**Commentary:** The global economic crisis in 2008 significantly impacted local revenue, triggering declines in total revenue for the following two years. Initially, the recession limited Metro’s ability to build fund balance. These reserves did not stabilize until FY 2013, attributable to the property tax rate increase that same year. After nearly four years of budgeted increases in fund balance appropriations, a decrease in available reserves limited its budgeted amount in 2019. However,

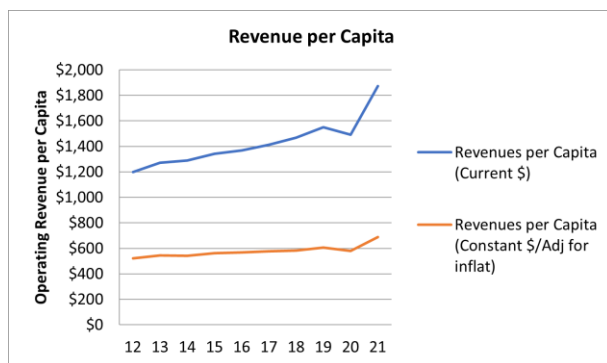


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despite being budgeted, actual fund balance usage has varied, with accumulations, rather than the use of, occurring from 2011 to 2016, as well as 2019 and 2021. 2017 and 2018 utilized fund balance, but both fell short of requiring the budgeted amount, with this trend reversing in 2020 due to the pandemic. Declining reserves relative to Metro's operating expenditures, met with the uncertainty surrounding the pandemic, led to FY 2021's property tax rate increase. The decision to increase the rate was not made lightly, with replenishment of Metro's fund balances and cash reserves factoring into the equation.

### Revenues per Capita

**Description:** This indicator assumes that services and revenues will increase proportionately with growth in the population and that the level of *per capita* revenue will stay at least constant in real terms. The population of Davidson County has grown by 8.4% since 2012.

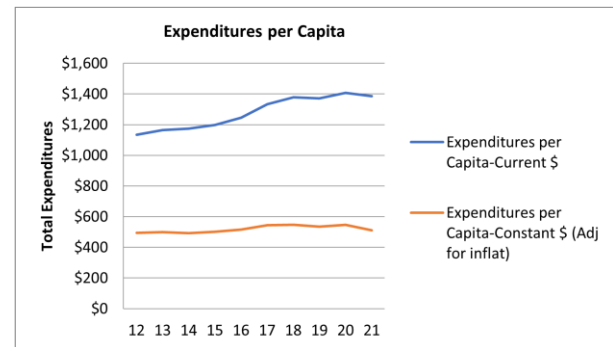


**Commentary:** Adjusting for inflation, revenue per capita decreased 1.4% year-over-year during FY 2020; marking the first time this occurred since an indiscernible dip occurred in FY 2014. In looking at performance in separate five-year periods, the effects of the COVID induced recession becomes apparent, as growth in the previous five-year period ending FY 2020 totaled 2.0%, compared to 19.5% from FY 2017-2021. In terms of current dollars, revenue per capita saw a lesser decrease of 3.8% in FY 2020, compared to a decline of 4.4% in inflation adjusted dollars. Both experienced double digit growth of roughly 20.0% in FY 2021.

**Analysis:** Fluctuations in revenues per capita can be attributed to a steadily increasing population and the lasting effects of the economic downturn just prior to the first few years being examined, as well as the pandemic's recent impact. Prior to FY 2021's property tax growth, fiscal recovery has been a gradual process, with revenues per capita hitting its lowest point in FY 2012, at \$522. During the 10-year period, inflation adjusted revenues have grown 32.0%, compared to inflation adjusted expenditure growth of 3.2%.

### Expenditures per Capita

**Description:** This indicator assumes that changes in *per capita* expenditures reflect fluctuations in the population and compares changes to the rate of inflation. The graph compares nominal (current dollar) and real (constant dollar) data.



**Commentary:** The graph illustrates that between FY 2012 and FY 2021, actual expenditures per capita in constant dollars increased by 3.2%. In current dollars, expenditures *per capita* have increased at a quicker pace since FY 2017, totaling \$1,385 most recently, resulting in an increase of 4.0% over the duration.

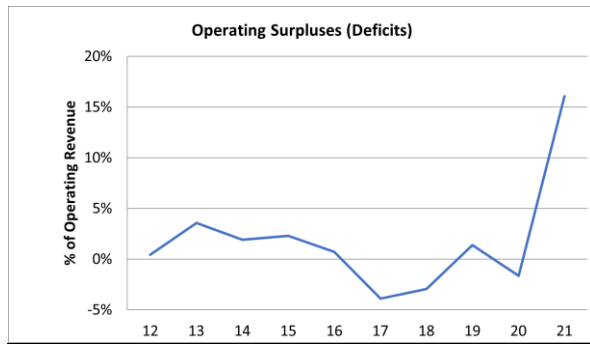
**Analysis:** The graph illustrates that in current dollars, Metro's expenditures per capita have grown steadily since FY 2014, but in a fiscally responsible manner relative to revenue growth.

A dip in expenditures per capita in both current and constant dollars occurred prior to FY 2012, attributable to the preceding recessionary period and subsequent slow recovery during the same timeframe. A property tax increase in FY 2013 allowed for the restoration of selected expenses following expenditure cuts that were implemented in previous years. An uptick in revenue from other sources, to include local option sales and various state shared taxes has allowed for an expansion in services during the same period. A recognizable correlation exists when comparing current revenues and expenditures per capita since FY 2012, with the exception of FY 2020's understandable reversal due to the virus. Of note is FY 2021's decrease in both current and constant terms, the result of a concerted effort on Metro's part to be opportunistic in achieving cost efficiencies when possible.

### Operating Deficits

**Description:** An operating deficit occurs when current expenditures exceed current revenues. This does not necessarily mean that the budget will be out of balance, since reserves from prior years may be used to cover the difference. However, credit rating firms regard a current year operating deficit as a minor warning signal. Two consecutive years of such deficits indicate that current revenues are not supporting current expenditures and require more attention.

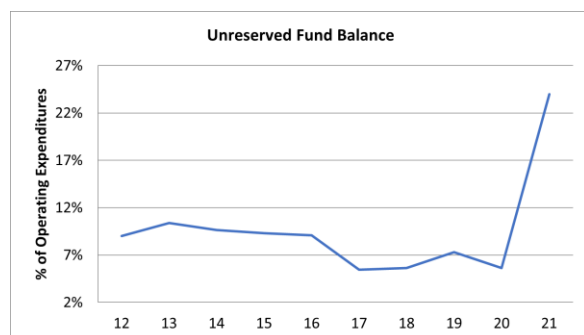
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**Commentary:** Two or more consecutive years of operating fund deficits present a “red flag” with respect to the financial health of Metro Government. While there is some variability over the last ten years, only three resulted in operational deficits of 3.9%, 3.0% and most recently, 1.7%; these finishes occurred in FY 2017, FY 2018 and FY 2020, respectively. These minimal deficits can be attributed to the planned use of fund balances to balance the operating budget, as well as FY 2020’s need to cover revenue losses. Metro managed to reduce fund balance need in FY 2020 by virtue of strong revenue growth prior to the onset of the pandemic, as well as through the implementation of cost efficiency measures in response to it, to include departmental targeted savings and a quickly enacted hiring freeze. FY 2021’s considerable spike can be attributed to Metro’s property tax growth, a quicker than anticipated pandemic recovery, and a Year over year drop in operating expenditures.

### Fund Balances

**Description:** Fund balances can be thought of as reserves. Since some fund balances may be designated for specific projects, it is necessary to differentiate between reserved and unreserved fund balance. Unreserved fund balance is the indicator in this case. Unreserved fund balances enable a government to meet future emergencies. A warning sign occurs when unreserved fund balances decline as a percentage of operating expenditures. This may show an inability to fund emergencies.

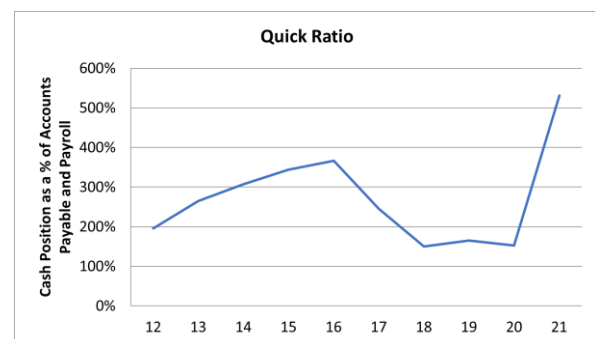
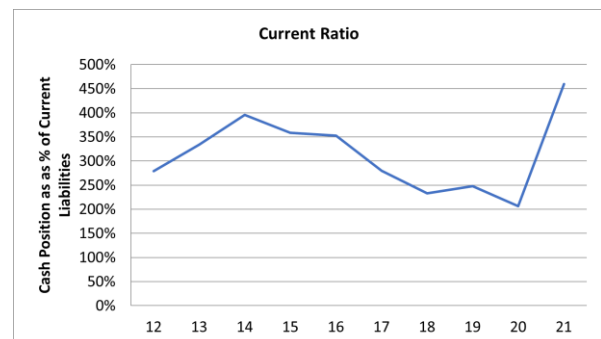


**Commentary:** Fund balance, as a percentage of operating expenditures, improved favorably in FY 2019,

before falling in FY 2020 in response to the pandemic. Metro’s financial management policy pertaining to fund balance had previously established a 5.0% threshold for its three tax-supported operating funds, while state law only requires 3.0% for schools. Following difficulties in FY 2020 associated with the use of nonrecurring revenues and its impediment to a structurally balanced budget, only further exacerbated by the pandemic, management’s sentiment regarding appropriate fund balance levels has shifted. This change is evident in FY 2021’s growth, the result of an intentional decision made by leadership to better align with GFOA’s recommendation of holding not less than 2-3 months of operating revenues in reserves. Despite the noticeable increase, meeting this recommended threshold means that there is still work to do. Nevertheless, the pandemic reinforced the criticality of Metro’s efforts.

### Liquidity

**Description:** Liquidity measures a government’s ability to pay its short-term obligations. Insufficient liquidity will make a government insolvent. In these graphs, liquidity is determined by taking current assets and dividing by current liabilities – a measure known in financial analysis as the current ratio and depicted in the graph below. The quick ratio, shown in the second graph below, takes this a step further by taking the most liquid of assets and dividing them by current liabilities. In this case, it is determined by dividing cash and cash equivalents by accounts payable and accrued payroll.



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**Commentary:** Over the period of analysis, liquidity, as measured by the current ratio, has ranged from a low of 206.5% in FY 2020 to a high of 459.9% in FY 2021. This ratio indicates that Metro has current asset coverage that is greater than four times the requirements of its most immediate obligations. Despite the recent positive turn around, it is worth noting that prior to FY 2021, Metro's liquidity was declining, highlighting the need for the stability gained through property tax growth.

A positive quick ratio indicates that Metro has adequate cash reserves for immediate unexpected needs. The trend illustrated above shows an increase for over half of the ten-year period, with FY 2018's decrease the result of higher than anticipated cash spend. Property tax revenues that fell short of budget in FY 2018 were partially responsible for the decrease, as revenues declined relative to payroll enhancements.

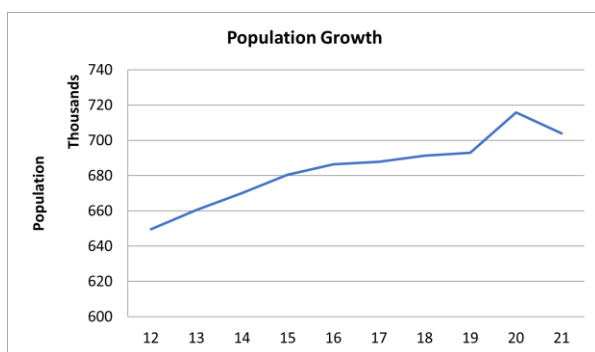
**Analysis:** Credit rating firms consider liquidity of less than 100% to be a negative factor, which has not occurred over the time period. A positive liquidity position indicates that Metro is not overextended in its financial obligations with current liquidity at more than 5.3 times that recommended level.

### Demographic Trends

Municipal fiscal health is related to citizen needs and available resources that are often reflected in economic and demographic indicators.

A greater variety of current demographic information is presented in Appendix 4, "About Nashville."

**Population:** Population growth has a significant impact on Metro's ability to generate and capture revenue as well as the cost to provide services. Despite a recent pandemic-related blip, the population of Davidson County has increased steadily over the past decade, from 649,619 in 2012 to 703,953 in 2021, an increase of 8.4%.



**Unemployment:** Over the past decade, Davidson County has maintained low unemployment rates that are parallel to, but generally lower than, national and state-wide figures. The county's unemployment rate during the last decade has ranged from a low of 2.5% in 2019 to a high of 8.0% in 2020, compared with a range of 3.4% to 7.5% for the state and 3.7% to 8.1% nationally during the same periods.

Unemployment rates at the local, state, and national level had previously been on the decline since 2014, following consistently high levels as a result of the global fiscal economic crisis that took hold between 2009 and 2010. Prior to FY 2020, active fiscal policy on the macroeconomic level by the Federal Reserve, decisive action by the U.S. government and nearly ten years of economic expansion resulted in favorable unemployment levels during the last few years of the analysis. The temporary recession created by the pandemic brought with it a number of economic ramifications, and in many cases at record levels. Among these, the labor force was decimated, as the state's record low unemployment of 3.3% ballooned to 15.5% in the span of one month, the result of nearly 400,000 Tennesseans finding themselves out of work. Likewise, a January 2020 to January 2021 comparison of Davidson County's unemployment rate reveals an increase of nearly twice the former's level, indicative of the relative size of Metro's service-providing sector, which has been slowest to recover. These factors are the driving forces in the sudden, and steep, increases illustrated in the chart for FY 2020. As recovery from the pandemic took hold in FY 2021, unemployment levels for all three began to decline.

Despite COVID's decisive economic downturn, going forward, Davidson County's steady economic base is likely to continue to be healthy due to its economic diversification and higher-than-average concentration of jobs in education, health care, and professional and technical services. These industries are prominent on the national level and are projected to experience high growth rates over the next decade and beyond.

